



IR Newsletter

Q4/2025



Business Overview

Betagro is Thailand's leading comprehensive food business operator. Its businesses cover the entire production chain from upstream, mid-stream to downstream, starting from pet food production, medical supplies and supplements for animals, ranches to meat processing, quality food products for consumers and pets. Its production and distribution bases are located in every region of Thailand, and many products are exported to major overseas markets. Betagro has also expanded its businesses internationally.

Thailand Food Business

Production and distribution of fresh meat and egg products, processed food & meat products, ready-to-eat food products, and others



International Business

Investment in animal feed production, ranches and distribution channels to neighboring countries including Cambodia, Singapore, Laos and Myanmar, along with export from Thailand



Animal Nutrition & New Ventures Business

- Production of various animal feed, animal health products, various farm equipment and tools
- Production and distribution of pet food product distributed through various channels in domestically and internationally
- New businesses development



Top 10 Major Shareholding Structure as of 31 December 2025

Rank	Shareholders	% Shares
1	Betagro Holding Co., Ltd	37.83
2	TAE HK Investment Limited	20.67
3	Thai NVDR Company Limited	2.30
4	Ms. Jenjira Taepaisitpong	1.82
5	Ms. Piyaporn Taepaisitphongse	1.34
6	SOUTH EAST ASIA UK (TYPE C) NOMINEES LIMITED	1.28
7	Ms. Premratn Taephaisitphongse	1.26
8	Ms. Thanomvong Taepaisitphongse	1.17
9	Ms. Somsri Thongthai	1.17
10	Betagro PCL	0.95

Stock Information

Symbol	BTG
Industry	Agro & Food
Business Sector	Food & Beverage
Dividend Policy	Not less than 30% of our net profits based on our standalone financial statements after deducting corporate income tax and any reserve funds as required by law and as determined by us (with additional conditions)
CG Rating	
Listed share	1,934.8 Million Shares
% Free Float Shareholders	32.92%

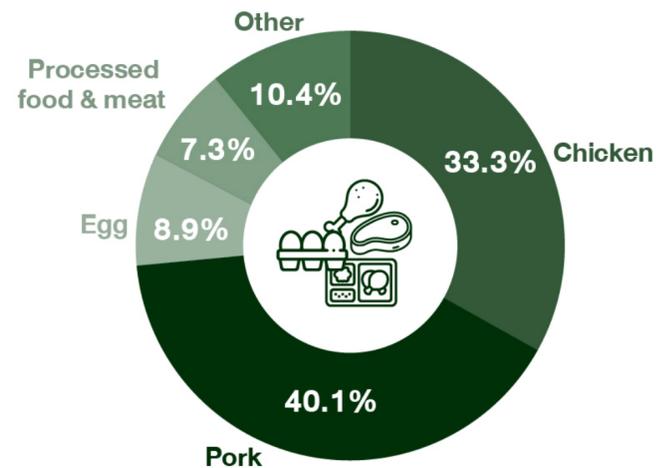
Financial Performance in 2025

Revenue from Sales and Services was at **THB122,370 million in 2025**

Thailand Food Business

52.4%

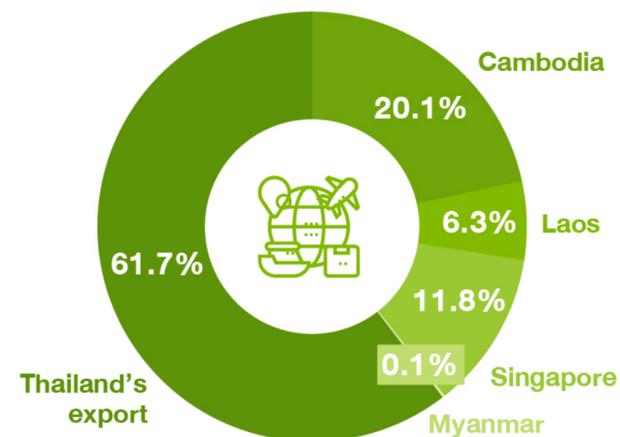
THB 64,013 million



International Business

19.4%

THB 23,729 million

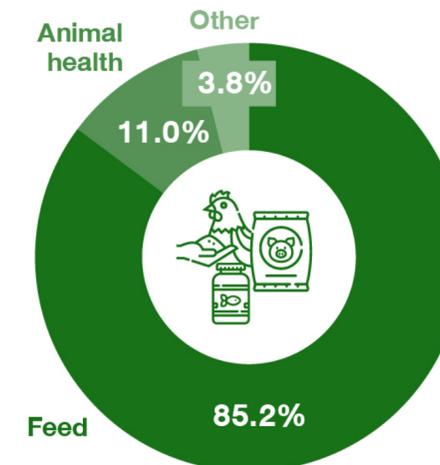


Animal Nutrition & New Ventures Business

Agro Business

26.0%

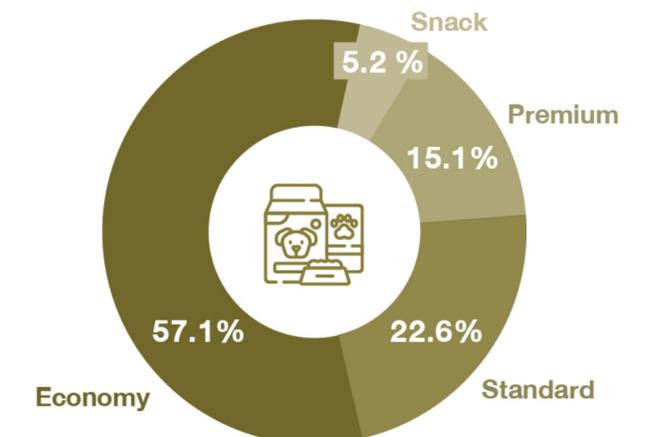
THB 31,874 million



Pet Business

2.2%

THB 2,660 million



Financial Performance in 2025

BTG Managed to Achieve 2025 Target

	2025 Target	2025 Actual
Sales Growth	3-7 %	7.1 %
% Gross Profit Margin	13.5-15 %	16.9 %
% SG&A to Sales	10-11 %	10.5 %
CAPEX	4,800 MB	4,638 MB (97% of target)

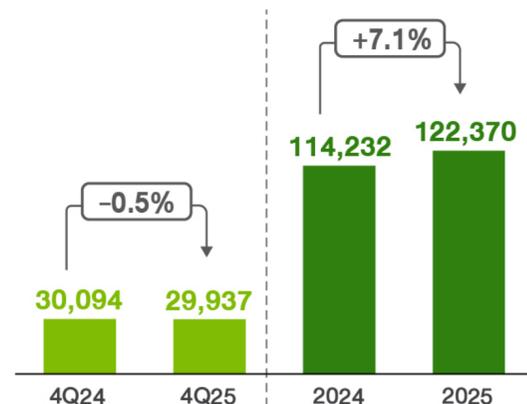
The Company's performance in 2025 achieved the target, revenue from sales and services was at THB122,370 million an increase of 7.1% from last year mainly from

- increased sales volume particularly for pork, chicken and eggs, driven by rising domestic and international demand
- increased domestic pork prices
- export expansion

reaching a net profit in 2025 was at THB6,685 million.

Revenue from Sales and Services

(Unit: MB)

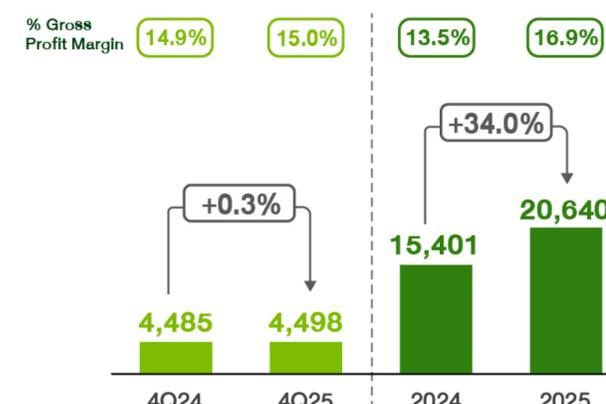


Revenue from sales and service in 2025 was at THB122,370 million in 2025, an increase of 7.1% from THB114,232 million in 2024, mainly due to

- sales volume increased by 8.1%, particularly for pork, chicken and eggs
- domestic pork prices rose during the first half of 2025 due to reduced pork supply
- export expansion, particularly to EU and UK
- growth of pet business was driven by increased sales from both domestic and international market expansion.

Gross Profit

(Unit: MB)

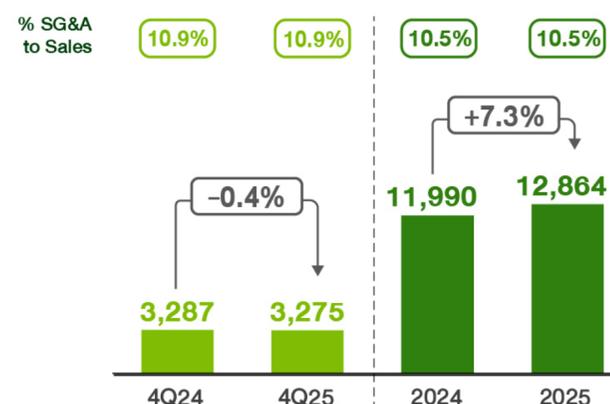


Gross profit in 2025 was at THB20,640 million and gross profit margin was at 16.9%, up from 13.5% in 2024. due to

- raw material cost decreased particularly for corn, soybean meal and wheat
- increased domestic pork prices
- product portfolio optimization which focused on high-margin products and channels

Selling & Administrative Expenses

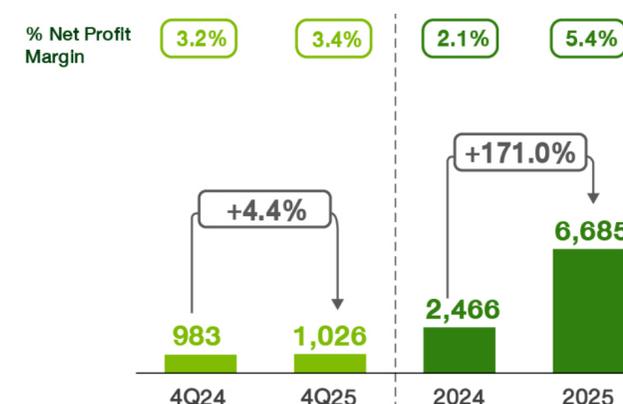
(Unit: MB)



Selling & administrative expense in 2025 was at THB12,864 million and SG&A to sales was at 10.5%, these expenses remained well controlled and were aligned with the Company's plan.

Net Profit

(Unit: MB)



Net profit in 2025 was at THB6,685 million, increased from THB2,466 million in 2024, and a net profit margin in 2025 was at 5.4%. The increase in net profit and net profit margin was mainly attributable to an increase in gross profit margin.

BTG aims to achieve 2026 Target with 3 Key Strategies



2026 Target

Sales Growth **3-7 %**

% Gross Profit Margin **15 - 17 %**

% SG&A to Sales **9.5 - 10.5 %**

CAPEX **5,300 MB**

Key Strategies



International Expansion

Through mergers and acquisitions (M&A) and strategic partnerships in high-potential markets



Product & Channel Mix Optimization

Enhancing profitability by focusing on high-margin products and channel to drive revenue growth and market share



Cost Transformation

Leveraging digital technology and process innovation to improve operational efficiency, reduce costs, and enhance profitability

Key Highlight

November 2025



Betagro Advances Food Sustainability at 'BETAGRO SD Day 2025' under the Theme "Smart Sustainability for Sustainable Growth"

Betagro organized SD Day 2025, showcasing its commitment to the five core ESG materiality topics and helping employees better understand procedures aligned with the Betagro Sustainability Way.

December 2025



Betagro Shares Care for South Thailand : Food and Pet Supplies Delivered to Flood victims

Betagro extends its care and support to residents and employees affected by the floods in Southern Thailand. The company has donated various products, including fresh eggs, chicken meat, and pet food for dogs and cats, to provide essential food relief for both people and their pets during this crisis.

IR Calendar Q1/2026

May 2026						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28		

12
May 2026

Financial Result Announcement
for Q1/2026

13
May 2026

Analyst Meeting
for Q1/2026

20
May 2026

SET Opportunity Day
for Q1/2026



Rewards and Achievements



Betagro won **Highly Commended Sustainability Awards** at the 2025 SET Awards in Its Debut Nomination



Betagro received **CAC Change Agent Award 2025**



Betagro received the **SET ESG Ratings 2025** with the highest level of "AAA" for 2nd consecutive year



Betagro PCL. received **Human Resource Management Excellence Award**

Better Pharma co., Ltd. received **Corporate Management Excellence Award**



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